

Message Text

UNCLASSIFIED

PAGE 01 LA PAZ 02888 111732Z

ACTION EB-08

INFO OCT-01 ARA-14 ISO-00 CAB-05 CIAE-00 COME-00
DODE-00 DOTE-00 INR-10 NSAE-00 FAA-00 L-03 /041 W
-----084297 120653Z /14

R 111405Z APR 78

FM AMEMBASSY LA PAZ

TO SECSTATE WASHDC 301

UNCLAS LA PAZ 2888

E.O. 11652: N/A

TAGS: EAIR, BL

SUBJ: NEGOTIATIONS BETWEEN THE INTERNATIONAL AIRLINES AND
AASANA

REF: LA PAZ 2303

1. NEGOTIATIONS BETWEEN THE INTERNATIONAL AIRLINES AND
AASANA REGARDING PROPOSED INCREASES IN AASANA FEES HAVE ONCE AGAIN
BROKEN DOWN. IN THE LATEST ROUND OF TALKS, WHICH INVOLVED
BRANIFF AND LUFTHANSA AS WELL AS AN IATA REPRESENTATIVES,
AASANA INTRODUCED DEPRECIATION AND FINANCIAL COSTS THAT HAD NOT
BEEN PRESENTED IN THE COURSE OF EARLIER NEGOTIATIONS. THE
COSTS, ALL OF WHICH WERE ATTRIBUTED TO LA PAZ SANTA CRUZ
AIRPORTS WERE NOT SUBSTANTIATED, AND THE INTERNATIONAL
CARRIERS HAVE REQUESTED THAT THEY NOT BE CONSIDERED IN
CALCULATING AASANA CHARGES. THE LINES HAVE ASKED THE MINISTER
OF TRANSPORTATION FOR ADDITIONAL SIXTY DAY DELAY IN
THE APPLICATION OF THE NEW RATES, AND HAVE REQUESTED THAT HE
REVIEW AASANA'S POLICY ON AIRPORT CHARGES.

2. ACCORDING TO THE CARRIERS, THE LANDING CHARGE FOR
A DC-10 UNDER THE FEES PROPOSED BY AASANA WOULD RESULT
IN A LANDING CHARGE IN EXCESS OF \$6,000 AS OPPOSED TO FEES FOR
THE SAME AIRCRAFT OF \$1,900 IN FRANFURT AND \$1,350 IN PARIS.
THESE FEES COULD RESULT IN WITHDRAWAL OF MANY CARRIERS
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FROM LA PAZ.

3. NO DATE HAS BEEN SET FOR A RESUMPTION OF NEGOTIATIONS, AND
IT IS NOT YET KNOWN WHETHER THE MINISTER OF TRANSPORTATION
WILL AGREE TO DELAY THE INCREASES OR WHETHER HE WILL PERSONALLY
INTERCEDE WITH AASANA TO BRING ABOUT A REDUCTION IN THE PROPOSED
INCREASES.

4. A COPY OF THE AIRLINES' LETTER TO THE MINISTER OF
TRANSPORTATION, AND OF THE SUPPORTING DOCUMENTATION
SENT HIM, IS BEING FORWARDED TO STYLES, EB/TCA/OA, ROOM 5531,
UNDER COVER OF A TRANSMITTAL SLIP.
BOEKER

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: CIVIL AVIATION, NEGOTIATIONS, AIRLINES, AIR FARES
Control Number: n/a
Copy: SINGLE
Draft Date: 11 apr 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978LAPAZ02888
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780156-1307
Format: TEL
From: LA PAZ
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780471/aaaaciea.tel
Line Count: 68
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: e94720b3-c288-dd11-92da-001cc4696bcc
Office: ACTION EB
Original Classification: UNCLASSIFIED
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Original Previous Classification: n/a
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vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/e94720b3-c288-dd11-92da-001cc4696bcc
Review Markings:
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